

Appendix C - Pricing Index

NOTE: SOFTWARE MUST BE BUNDLED – NO STAND ALONE SOFTWARE PURCHASES ALLOWED FROM THIS CONTRACT.	
TANDBERG DATA	
HARDWARE Category	DIR Customer Discount % From MSRP
RDX QuikStor and RDX QuikStation Removable Disk Backup Systems	14.00%
Tape Drives Based on LTO or SLR Technologies	19.00%
Automation/ Storage Loaders/ Libraries	14.00%
Removable Disk Storage Solutions	14.00%
RDX/DAT/LTO/SLR Tape and Disk Cartridge Media	19.00%
Accessories	14.00%
SERVICE Category	DIR Customer Discount % From MSRP
Warranty Extensions/On-Site-Service Upgrades	14.00%
Installation Services (installation guidelines will be dependent on each product line)	14.00%
CoHuHD Network Surveillance	
HARDWARE Category	DIR Customer Discount % From MSRP
Phoenix Series - NVR Network Attached Storage Hardware	14.00%
NVR Network Attached Storage Hardware	14.00%
Mounting Hardware	14.00%
ULTRALIFE CORPORATION	
HARDWARE Category	DIR Customer Discount % From MSRP
Network Data Center Standby Power Equipment	
Uninterruptible UPS	20.00%
Portable Charger	20.00%
Commercial Power Backup Systems	12.00%
Small Form Battery Power, Lithium-Ion	15.00%

Thin Cell Ultra Portable Battery	11.00%
Cables To Go	
HARDWARE Category	DIR Customer Discount % From MSRP
Network/ Server Cabinets/Adapters/Enclosures Hardware	22.56%
IMATION (includes TDK, Memorex, Xtrememac & Ironkey brands)	
HARDWARE Category	DIR Customer Discount % From MSRP
LTO Ultrium Tapes/Disk Media	41.33%
RDX Technology Tape Media	33.45%
Backup Hard Drives	13.77%
Disk/Cartridge Media	32.49%
IronKey Workspace Security Software	4.63%
IronKey Secure Drives	4.62%
IronKey Drives	10.38%
Ironkey Enterprise Server	3.89%
KINGSTON	
HARDWARE Category	DIR Customer Discount % From MSRP
Compact Flash (CF) SD and microSD Storage	32.51%
PC Memory Modules	23.03%
Data Traveler Vault USB Drives	31.64%
SSDNow Solid State Drives	32.86%
HyperX Desktop Memory	32.30%
ValueRam Server Memory	24.61%
Circle Surveillance	
HARDWARE Category	DIR Customer Discount % From MSRP
Audio/ Video/ Surveillance Data Backup	24.95%
Data Source	19.75%